

Osseo Area Hospital and Nsg. Home, Inc.
13025 Eighth Street
Osseo, WI 54758-0070
(715) 597-3121

Type: GMS Critical Access Hospital
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Trempealeau
Analysis Area: Southwestern (5B)
Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	2.6%	57.4%	0.05	54.5%	0.05	15.9%	0.16	2.4%	1.11
Obstetrics	. %	39.6%	.	33.3%	.	5.7%	.	. %	.
Pediatrics	. %	48.0%	.	29.9%	.	20.4%	.	. %	.
Total hospital	2.6%	55.9%	0.05	46.8%	0.06	31.3%	0.08	2.4%	1.11
Average Census (Patients)									
Adult medical-surgical	0.5	30.4	0.02	15.5	0.03	2.1	0.22	0.4	1.11
Obstetrics	0.0	3.9	0.00	1.9	0.00	0.0	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	0.9	0.00	0.5	0.00	0.0	.
Total hospital	0.5	55.4	0.01	28.1	0.02	9.1	0.05	0.4	1.11
Average Length of Stay (Days)									
Adult medical-surgical	2.6	3.9	0.66	3.4	0.77	3.1	0.84	2.8	0.94
Obstetrics	.	2.4	.	2.3	.	2.1	.	.	.
Pediatrics	.	2.4	.	2.6	.	1.7	.	.	.
Total hospital	2.6	4.3	0.59	3.8	0.68	6.6	0.39	2.8	0.93
Surgical Operations									
Inpatient	0	1,424	0.00	465	0.00	36	0.00	0	.
Outpatient	0	3,187	0.00	1,711	0.00	152	0.00	0	.
Inpatient as % of all surgeries	. %	30.9%	.	21.4%	.	19.2%	.	. %	.
Outpatient Visits									
Non-emergency visits	7,505	75,046	0.10	33,009	0.23	8,386	0.89	7,387	1.02
Emergency visits	1,194	14,086	0.08	7,302	0.16	1,720	0.69	1,409	0.85
Full-time Equivalents (FTEs)									
Administrators	2.7	14.8	0.18	7.1	0.38	3.4	0.79	2.7	1.02
Nurses, licensed	11.2	160.1	0.07	111.0	0.10	19.7	0.57	10.6	1.06
Ancillary nursing personnel	4.2	54.3	0.08	37.6	0.11	8.1	0.51	5.5	0.76
All other personnel	31.8	384.2	0.08	283.4	0.11	38.0	0.84	27.5	1.16
Total FTEs	49.9	613.5	0.08	439.1	0.11	69.2	0.72	46.1	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	175.8	14.6	12.0	14.7	11.9	36.0	4.89	205.2	0.86
Nurses, licensed	731.1	157.9	4.63	231.6	3.16	207.7	3.52	816.8	0.89
Ancillary nursing personnel	270.3	53.6	5.05	78.4	3.45	85.0	3.18	422.0	0.64
All other personnel	2072.7	378.9	5.47	591.3	3.51	400.4	5.18	2125.3	0.98
Total FTEs	3249.9	605.0	5.37	916.0	3.55	729.0	4.46	3569.3	0.91

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	18	Health maintenance		Beds set up and staffed	6	Bassinets	0
Discharges	180	organization (HMO)	Yes	Discharges	81	Total births	0
Inpatient days	172	Preferred Provider		Inpatient days	1,753	Newborn days	0
		organization (PPO)	Yes				

Osseo Area Hospital and Nsg. Home, Inc.
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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	2	18	66	172	2.6%	0.5	2.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	2	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	3	2.7	Radiological services personnel	3	1	3.1
Physicians and dentists	0	0	0.0	Occupational therapists	0	1	0.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.7
Registered nurses	11	0	11.0	Physical therapists	0	2	1.5
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	4	3.0
Licensed practical nurses	0	1	0.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	3	4	4.2	Psychologists	0	0	0.0
Physician assistants	1	1	1.3	Social workers	0	2	0.7
Nurse Practitioners	0	0	0.0	All other health professionals	0	9	2.8
Medical records personnel	0	2	1.9	All other personnel	0	36	11.8
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	5	1	5.1	TOTAL	24	68	49.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$4,387,290	Cash and cash equivalents	\$183,650	Current liabilities	\$637,711
Less deductions	990,276	Net Patient receivables	559,966	Long-term debt	1,785,920
Net patient revenue	3,397,016	Other receivables	6,667	Other liabilities	0
Plus other revenue	133,925	Land, bldgs and equip: Net	1,728,911	Subtotal	2,423,631
Total revenue	3,530,941	Other assets	286,486		
Less expenses	3,240,179			Unrestricted fund balance	342,049
Nonoperating gains/losses	8,553	Total Assets	\$2,765,680	Total liabilities & fund balance	\$2,765,680
Net Income	\$299,315			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$2,724,018]	62.1%	41.7%	1.49	45.3%	1.37	58.9%	1.05	63.0%	0.99
Medical Assistance [\$281,089]	6.4%	9.0%	0.71	6.7%	0.95	10.1%	0.64	5.6%	1.15
Commercial [\$1,011,050]	23.0%	43.2%	0.53	37.4%	0.62	26.7%	0.86	23.8%	0.97
All other [\$371,133]	8.5%	6.1%	1.39	10.5%	0.80	4.3%	1.95	7.6%	1.11
Deductions as % of Total Gross Patient Revenue									
Medicare [\$707,444]	16.1%	23.7%	0.68	24.0%	0.67	26.7%	0.60	18.5%	0.87
Medical Assistance [\$183,891]	4.2%	6.0%	0.70	4.5%	0.93	4.6%	0.91	4.0%	1.05
Commercial [\$80,698]	1.8%	9.4%	0.20	6.0%	0.31	4.5%	0.41	1.7%	1.09
Charity care [\$18,243]	0.4%	1.2%	0.34	0.6%	0.68	0.5%	0.84	0.5%	0.89
All other [\$0]	0.0%	1.4%	0.00	2.3%	0.00	0.4%	0.00	0.0%	.
Total deductions [\$990,276]	22.6%	41.7%	0.54	37.4%	0.60	36.7%	0.61	24.7%	0.91
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.8%	5.1%	0.75	4.8%	0.79	2.8%	1.35	4.0%	0.94
Net gains/losses as % of net income	2.9%	5.3%	0.54	5.0%	0.57	4.7%	0.61	25.4%	0.11
Expenses as % of Total Expenses									
Salary/fringe benefit[\$2,027,677]	62.6%	47.8%	1.31	48.5%	1.29	51.3%	1.22	61.6%	1.02
Supplies and services[\$891,462]	27.5%	40.5%	0.68	42.1%	0.65	38.7%	0.71	28.8%	0.95
Capital component [\$194,187]	6.0%	8.7%	0.69	5.6%	1.08	7.3%	0.82	6.3%	0.95
Bad debt [\$126,853]	3.9%	3.0%	1.31	3.8%	1.04	2.6%	1.49	3.2%	1.21
Fiscal Statistics									
Operating margin	8.2%	6.1%	1.36	9.5%	0.87	4.5%	1.82	6.7%	1.23
Total hospital profit margin	8.5%	6.4%	1.33	10.0%	0.85	4.7%	1.78	8.8%	0.96
Return on equity	87.5%	10.0%	8.75	15.2%	5.77	28.0%	3.13	117.5%	0.74
Current ratio	1.4	2.5	0.54	5.5	0.25	1.5	0.89	1.3	1.03
Days in net patient accounts receivable	60.2	57.8	1.04	72.9	0.83	60.9	0.99	.	.
Average payment period	74.3	52.6	1.41	58.7	1.27	66.6	1.12	102.5	0.73
Equity financing	12.4%	56.2%	0.22	54.1%	0.23	26.3%	0.47	8.5%	1.46
Long-term debt to equity ratio	5.2	0.5	10.99	0.1	36.90	1.4	3.65	7.5	0.69
Times interest earned	6.1	5.0	1.21	20.0	0.30	5.7	1.05	6.0	1.02
Total asset turnover	1.3	0.9	1.45	0.8	1.56	1.5	0.83	1.1	1.16
Average age of plant: years	27.2	9.5	2.86	13.1	2.08	11.4	2.40	32.2	0.85
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	9.0%	.
Output gross rev (% of total gross pt. rev)	69.3%	44.1%	1.57	43.9%	1.58	32.5%	2.13	67.1%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$17,430	\$7,870	2.21	\$7,442	2.34	\$8,870	1.97	\$18,637	0.94
Inpatient net revenue per day	\$6,790	\$1,834	3.70	\$2,118	3.21	\$2,010	3.38	\$6,733	1.01
Outpatient net rev per visit	\$256	\$343	0.75	\$413	0.62	\$253	1.01	\$224	1.14